

## Yury Averkiev, PMP, Certified ScrumMaster

+65 9112-5904 • averkiev@live.com • Singapore



---

### Senior Product Manager

*I love to build great products and the challenges and the satisfaction that come with the job delivering products that truly help our customers.*

Accomplished professional with nearly 20 years of experience in facilitating software Program and Project Management initiatives and delivering efficient and reliable software products. Goal-driven leader who maintains a productive climate and confidently motivates, mobilizes, and coaches employees to meet high-performance standards. Committed to professionalism, highly organized, able to see the big picture while paying attention to small details and exhibits excellent communication skills.

---

### CAREER HIGHLIGHTS

- Led the design and development of several multimillion-dollar software products that received numerous awards and industry recognition.
- Founded a software development company that garnered profits within the first year of operations.
- Conceptualized and designed SmartCode VNC Manager, a network management and monitoring solution installed on over 70,000 computers worldwide and utilized by several Fortune 500 companies.
- Mentored and coached several employees that went on to receive promotions to Project and Product Management roles.

---

### SKILLS

#### Managerial Skills:

- Being involved in a program from evaluation, conception to completion.
- Proven ability to achieve results in very high-pressure environments and to keep teams motivated.
- Ability to facilitate both business and technical discussions.
- Management of large remote and multicultural teams.
- Strong understanding of Agile software development, SDLC, and Business Analysis practices.

#### Technical Skills:

- C++, C#, ASP.NET, .Net technologies, WPF, C++, STL, COM, ATL, WMI, MFC, QT library.
- UML, XML, HTML, CSS, JavaScript, Jira, Bugzilla, Team Foundation Server.
- Office 365, Intune, Graph API, SCCM, Jamf, MDM, client computing management.
- Remote Management and Monitoring / Professional Services Automation software.
- RDSH, Hyper-V and Citrix remote desktop and VDI-based delivery solutions.
- Microsoft SQL Server, MySQL, Pervasive.SQL.

---

### EMPLOYMENT EXPERIENCE

#### Deputy VP, Product Management

2018 to present

Acronis ([www.acronis.com](http://www.acronis.com)), Singapore

Responsible for driving transformation of Acronis product line into a next generation Cyber Protection product offering.

- Transform company goals into product delivery strategy.

- Oversee planning of Acronis products roadmaps.
- Responsible for launch Acronis Cyber Protect - an integrated cyber protection solution.
- Day-to-day management of the product management team.

### **Senior Program Manager**

**2012 to 2018**

*Parallels, Inc. (www.parallels.com), Singapore / Seattle, USA*

Responsible for program planning, execution and coordination of engineering, marketing and sales teams to deliver Parallels' enterprise product portfolio. Products under my control generated tens of million dollars in annual revenue.

- Defining vision, scope, requirements and user stories.
- Developed and maintained vital relationships across multiple internal and external departments with stakeholders, partners, and customers.
- Provided technical support to sales team as they prepared RFQ/RFP responses.
- Wrote functional specs detailing the development of various product features.
- Acted as a subject matter expert, worked with the SCCM and enterprise client computing community to build awareness about Parallels' products.

### **Founder and Director**

**2004 to present**

*SmartCode Pte. Ltd. (www.s-code.com), Singapore*

Oversee day-to-day functions of a software development company specializing in the development of network management, remote desktop, and screen sharing solutions. Assemble and manage multidisciplinary project teams for product development.

- Directed strategic planning, product development and life cycle management of several products.
- Managed projects with budgets ranging as high as \$10M.
- Established product vision and the strategy to deliver it.

### **Project and Program Manager**

**1999 to 2004**

*Parallels, Inc., Singapore*

Initiated and managed several highly visible projects within the organization. Coordinated with other internal departments, including QA, Operations, and Support. Supervised and conducted architecture, design and code review activities. Mentored and coached staff.

- Successfully delivered several high-profile software projects, with budgets ranging as high as \$5M.
- Developed WBS, Project Plan and Best Practices for software development team where none existed before.
- Designed, architected and participated in the development of a client-server framework containing more than 600,000 lines of C++ code.

### **Sr. Software Developer**

**1998 to 1999**

*Parallels, Inc., Singapore*

Acted as Team Leader on Pervasive.SQL Control Center project. Contributed to software requirements design. Led software development and QA efforts. Supervised junior developers.

- Designed and implemented an application framework that is in use on several high-profile projects.
- Pioneered agile software development mythologies, such as "extreme" and pair programming.

### **Programmer Analyst**

**1996 to 1998**

*Euro Inter-Soft, Moscow, Russia*

Participated in the design, development, and implementation of one of the first large scale Java-based CRM systems. Planned and performed regression, unit, and system testing.

- Designed and implemented Java-based GUI toolkit that allowed WYSIWYG editing of forms.

**Programmer Analyst**

**1995 to 1996**

*SPURT Ltd, Moscow, Russia*

Was involved in implementation of several Borland C++ based applications that were used to manage and monitor proprietary hardware components.

**Project Coordinator**

**2010 to 2015**

A co-author of the SharpBox ([sharpbox.codeplex.com](http://sharpbox.codeplex.com)) cloud storage programming .Net client library for [Dropbox.com](http://Dropbox.com).

---

**COMMUNITY INVOLVEMENT**

---

Has been serving as a member, the secretary and the chairman of the Management Council at Changi Rise Condominium.

**2012 to Present**

---

**EDUCATION**

---

**B.S., Computer Science**

**1995**

Moscow State Institute of Electronic Technology (Technical University), Russia

**M.S., Computer Science**

**1997**

Moscow State Institute of Electronic Technology (Technical University), Russia

---

**CERTIFICATIONS AND TRAININGS**

---

- Pragmatic Marketing, 2014
- PMP, Project Management Professional, 2009
- Certified ScrumMaster, 2010
- PMP Mega Exam Development Workshop, 2010
- MCTS, Microsoft Office Project 2007, Managing Projects, 2009
- MCP, Microsoft .NET Framework 2.0 - Application Development Foundation, 2006
- MCP, Developing Desktop Applications with Visual C++ 6.0, 2001
- Rational RequisitePro Tool Training, 1999
- Rational Object-Oriented Analysis and Design With UML, 1999
- Rational Requirements Management with Use Cases, 1999

---

**PERSONAL INFORMATION**

---

Languages: fluent English and Russian

Citizenship: Singaporean